

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS MARCH 2022

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$3,500,000	\$2,000	\$469,527	\$315,000	\$87,801,549	187
SOLD PRICE:	\$3,500,000	\$2,000	\$472,560	\$326,000	\$88,368,771	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	97	\$42,392,664	\$437,037	\$344,000	62
Leelanau	22	\$17,363,789	\$789,263	\$569,250	84
Benzie	20	\$8,618,923	\$430,946	\$232,500	80
Antrim	33	\$14,401,800	\$436,418	\$299,900	89
Kalkaska	15	\$5,591,595	\$372,773	\$165,000	85
Totals	187	\$88,368,771	472,560	\$326,000	73

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SOLD MARKET ANALYSIS MARCH 2021

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$5,500,000	\$32,000	\$393,168	\$256,000	\$94,360,517	240
SOLD PRICE:	\$4,375,000	\$31,500	\$386,193	\$256,500	\$92,686,444	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	121	\$40,754,070	\$336,810	\$269,000	80
Leelanau	39	\$21,320,319	\$546,674	\$375,000	114
Benzie	30	\$9,766,655	\$325,555	\$220,000	80
Antrim	35	\$18,093,800	\$516,965	\$251,500	126
Kalkaska	15	\$2,751,600	\$183,440	\$170,000	74
Totals	240	\$92,686,444	\$386,193	\$256,500	92

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SOLD MARKET ANALYSIS MARCH 2020

LIST PRICE:	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
SOLD PRICE:	\$1,699,900	\$35,000	\$300,417	\$244,000	\$65,190,577	
	\$1,650,000	\$35,000	\$288,902	\$235,000	\$62,691,911	217

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	130	\$36,222,056	\$278,631	\$233,750	109
Leelanau	29	\$11,493,185	\$396,316	\$312,500	141
Benzie	15	\$3,363,450	\$224,230	\$217,000	98
Antrim	26	\$7,911,400	\$304,284	\$264,300	145
Kalkaska	17	\$3,701,820	\$217,754	\$176,500	142
Totals	217	\$62,691,911	\$288,902	\$235,000	120

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SOLD MARKET ANALYSIS MARCH 2019

LIST PRICE:	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
SOLD PRICE:	\$2,395,000	\$20,000	\$266,895	\$217,950	\$59,250,840	
	\$2,222,000	\$20,000	\$257,772	\$210,500	\$57,225,533	222

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	128	\$34,392,224	\$268,689	\$233,000	125
Leelanau	29	\$8,980,433	\$309,670	\$275,000	192
Benzie	19	\$2,919,900	\$153,678	\$135,000	272
Antrim	31	\$9,013,925	\$290,771	\$172,500	199
Kalkaska	15	\$1,919,051	\$127,936	\$125,000	142
Totals	222	\$57,225,533	\$257,772	\$210,500	157

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SOLD MARKET ANALYSIS MARCH 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,430,000	\$26,000	\$276,553	\$199,700	\$48,673,500	176
SOLD PRICE:	\$1,315,000	\$18,000	\$265,745	\$190,000	\$46,771,275	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	90	\$23,067,090	\$256,301	\$217,900	107
Leelanau	27	\$11,914,300	\$441,270	\$305,000	126
Benzie	25	\$4,976,135	\$199,045	\$136,000	239
Antrim	21	\$4,403,550	\$209,692	\$140,000	238
Kalkaska	13	\$2,410,200	\$185,400	\$144,000	189
Totals	176	\$46,771,275	\$265,745	\$190,000	151

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SOLD MARKET ANALYSIS MARCH 2017

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$ 2,100,000	\$26,000	\$262,000	\$207,000	\$62,231,395	237
SOLD PRICE:	\$1,700,000	\$25,000	\$253,031	\$199,000	\$59,968,571	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	124	\$32,650,937	\$263,314	\$222,000	120
Leelanau	32	\$10,724,834	\$335,151	\$262,500	201
Benzie	24	\$6,254,700	\$260,612	\$232,750	126
Antrim	34	\$7,200,100	\$211,767	\$129,250	175
Kalkaska	23	\$3,138,000	\$136,434	\$124,000	132
Totals	237	\$59,968,571	\$253,031	\$199,000	140

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SOLD MARKET ANALYSIS MARCH 2016

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,130,000	\$9,500	\$235,033	\$190,000	\$49,826,998	212
SOLD PRICE:	\$1,130,000	\$9,500	\$226,622	\$185,500	\$48,044,073	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	121	\$29,109,703	\$240,576	\$212,000	137
Leelanau	31	\$9,302,007	\$300,064	\$235,000	202
Benzie	22	\$3,521,600	\$160,072	\$140,700	204
Antrim	16	\$4,058,514	\$253,657	\$123,750	141
Kalkaska	22	\$2,052,249	\$93,284	\$83,775	210
Totals	212	\$48,044,073	\$226,622	\$185,500	161

Statistics *
Five County Area (Single Family):
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SOLD MARKET ANALYSIS MARCH 2015

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,499,900	\$1,2500	\$223,961	\$169,800	\$44,120,381	197
SOLD PRICE:	\$1,480,000	\$9,900	\$212,023	\$163,500	\$41,768,635	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	102	\$21,121,260	\$207,071	\$175,500	139
Leelanau	28	\$7,476,825	\$267,029	\$242,500	198
Benzie	20	\$3,512,900	\$175,645	\$136,500	362
Antrim	23	\$5,658,150	\$246,006	\$172,000	214
Kalkaska	24	\$3,999,500	\$166,645	\$80,150	203
Totals	197	\$41,768,635	\$212,023	\$163,500	186

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS MARCH 2014

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,595,000	\$12,000	\$223,605	\$159,900	\$37,445,667	164
SOLD PRICE:	\$1,430,000	\$1,000	\$211,476	\$152,750	\$34,682,127	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	100	\$21,466,683	\$214,666	\$171,500	168
Leelanau	18	\$6,986,675	\$388,148	\$322,600	152
Benzie	15	\$1,619,500	\$107,966	\$99,500	160
Antrim	22	\$3,925,300	\$178,422	\$107,500	169
Kalkaska	9	\$683,969	\$75,996	\$75,000	230
Totals	164	\$34,682,127	\$211,476	\$152,750	169

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS MARCH 2013

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$989,000	\$14,900	\$207,300	\$169,000	\$36,900,370	178
SOLD PRICE:	\$895,000	\$10,000	\$197,003	\$164,450	\$35,066,625	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	92	\$18,713,530	\$196,147	\$154,900	139
Leelanau	26	\$7,063,300	\$271,665	\$272,450	214
Benzie	19	\$2,858,800	\$150,465	\$125,800	302
Antrim	30	\$6,301,050	\$210,035	\$180,000	256
Kalkaska	11	\$797,850	\$72,531	\$28,000	265
Totals	178	\$35,066,625	\$197,003	\$164,450	195

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS MARCH 2012

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$999,000	\$10,900	\$191,800	\$143,000	\$34,521,001	180
SOLD PRICE:	\$965,000	\$10,900	\$178,878	\$138,250	\$32,198,060	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	91	\$15,593,250	\$171,354	\$140,000	167
Leelanau	26	\$8,016,450	\$308,325	\$263,000	176
Benzie	16	\$2,322,185	\$145,136	\$122,692	225
Antrim	26	\$4,762,700	\$183,180	\$82,000	269
Kalkaska	21	\$1,503,475	\$71,594	\$43,500	161
Totals	180	\$32,198,060	\$178,878	\$138,250	188

Statistics *
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SOLD MARKET ANALYSIS MARCH 2011

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$800,000	\$11,400	\$163,226	\$128,000	\$26,605,985	163
SOLD PRICE:	\$705,000	\$11,400	\$152,419	\$118,900	\$24,844,378	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	88	\$14,112,778	\$160,372	\$128,500	184
Leelanau	15	\$3,707,200	\$247,147	\$172,500	278
Benzie	17	\$2,038,400	\$119,906	\$105,000	232
Antrim	29	\$3,992,500	\$137,672	\$89,000	185
Kalkaska	14	\$993,500	\$70,964	\$51,250	112
Totals	163	\$24,884,378	\$152,419	\$118,900	198

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SOLD MARKET ANALYSIS MARCH 2010

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$899,900	\$13,900	\$171,074	\$124,900	\$30,109,077	176
SOLD PRICE:	\$625,500	\$11,500	\$160,497	\$119,200	\$28,247,555	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	90	\$15,280,555	\$169,784	\$137,350	175
Leelanau	16	\$3,401,072	\$212,567	\$150,000	262
Benzie	16	\$3,041,328	\$190,083	\$117,000	205
Antrim	27	\$3,875,100	\$143,522	\$81,500	224
Kalkaska	22	\$2,649,500	\$98,130	\$65,000	167
Totals	176	\$28,247,555	\$160,497	\$119,200	183

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SOLD MARKET ANALYSIS MARCH 2009

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$719,000	\$15,500	\$158,429	\$122,500	\$19,962,179	126
SOLD PRICE:	\$625,000	\$11,500	\$147,652	\$117,000	\$18,604,170	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	73	\$11,694,920	\$160,204	\$135,000	180
Leelanau	12	\$2,147,000	\$178,917	\$185,000	238
Benzie	9	\$1,022,700	\$113,633	\$87,400	109
Antrim	20	\$2,998,450	\$149,923	\$86,525	328
Kalkaska	12	\$741,100	\$61,758	\$49,950	145
Totals	126	\$18,604,170	\$147,652	\$117,000	201

FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

No. of Res. Units Sold	2022	187	2021	240	2020	217
Avg Selling Price	2022	\$472,560	2021	\$386,193	2020	\$288,902
Median Sale Price	2022	\$326,000	2021	\$256,500	2020	\$235,000
Price Category	No. of Units Sold 2022	\$ Volume 2022	No. of Units sold 2021	\$ Volume 2021	No. of Units Sold in 2020	\$ Volume 2020
\$39,999 or less	2	\$29,000	2	\$66,500	2	\$74,000
\$40,000 - \$59,999	3	\$144,500	4	\$200,900	4	\$190,000
\$60,000 - \$79,999	2	\$140,000	7	\$473,500	5	\$311,900
\$80,000 - \$99,999	4	\$371,000	4	\$364,500	6	\$528,150
\$100,000 - \$119,999	6	\$665,500	4	\$432,000	3	\$315,000
\$120,000 - \$139,999	2	\$269,950	10	\$1,313,700	11	\$1,436,400
\$140,000 - \$159,999	6	\$863,000	14	\$2,089,400	14	\$2,073,920
\$160,000 - \$179,999	9	\$1,513,218	16	\$2,708,700	21	\$3,598,389
\$180,000 - \$199,999	7	\$1,302,900	13	\$2,508,200	13	\$2,498,600
\$200,000 - \$249,999	15	\$3,326,800	43	\$9,846,000	41	\$9,255,250
\$250,000 - \$299,999	23	\$6,250,300	23	\$6,319,836	33	\$9,010,203
\$300,000 - \$399,999	40	\$13,575,414	37	\$13,105,234	29	\$10,078,399
\$400,000 - \$499,999	14	\$6,334,900	17	\$7,701,700	16	\$7,111,300
\$500,000 - \$749,999	25	\$15,650,400	22	\$13,336,500	12	\$7,450,400
\$750,000 - \$999,999	11	\$9,558,900	10	\$8,629,000	2	\$1,712,500
\$1,000,000 and Over	18	\$28,372,989	14	\$23,590,774	5	\$7,047,500
Totals	187	\$88,368,771	240	\$92,686,444	217	\$62,691,911

2019	222	2018	176	2017	237	2016	212
2019	\$257,772	2018	\$265,745	2017	\$253,031	2016	\$226,622
2019	\$210,500	2018	\$190,000	2017	\$199,000	2016	\$185,500
No. of Units Sold in 2019	\$ Volume 2019	No. of Units Sold in 2018	\$ Volume 2018	No. of Units Sold in 2017	\$ Volume 2017	No. of Units Sold in 2016	\$ Volume 2016
3	\$85,000	5	\$132,935	6	\$190,200	6	\$120,514
4	\$201,000	2	\$95,390	7	\$341,400	9	\$431,800
5	\$371,900	4	\$273,100	6	\$408,200	10	\$683,150
9	\$820,900	8	\$728,200	12	\$1,062,900	9	\$831,050
15	\$1,664,260	11	\$1,241,500	12	\$1,329,900	19	\$2,109,249
14	\$1,834,900	13	\$1,700,400	18	\$2,305,000	19	\$2,462,450
14	\$2,105,301	13	\$1,925,500	15	\$2,200,100	18	\$2,703,900
19	\$3,218,044	19	\$3,264,100	23	\$3,937,900	13	\$2,186,387
17	\$3,170,950	17	\$3,183,000	21	\$3,999,700	8	\$1,498,000
37	\$8,217,800	22	\$4,928,000	32	\$7,077,200	35	\$7,833,881
30	\$8,248,585	13	\$3,626,800	23	\$6,222,479	18	\$4,900,544
30	\$10,348,168	22	\$7,417,100	29	\$10,007,258	20	\$6,724,374
12	\$5,449,500	8	\$3,608,000	17	\$7,514,494	14	\$6,154,874
7	\$4,249,225	10	\$6,000,750	9	\$5,282,500	11	\$6,498,900
3	\$2,650,000	6	\$5,056,500	3	\$2,409,340	1	\$775,000
3	\$4,590,000	3	\$3,590,000	4	\$5,680,000	2	\$2,130,000
222	\$57,225,533	176	\$46,771,275	237	\$59,968,571	212	\$48,044,073

2015	197
2015	\$212,023
2015	\$163,500
No. of Units Sold in 2015	\$ Volume 2015
13	\$305,900
14	\$715,579
10	\$712,299
12	\$1,066,700
10	\$1,131,900
16	\$2,087,150
20	\$3,010,800
15	\$2,550,111
9	\$1,701,270
21	\$4,773,102
22	\$6,001,799
19	\$6,463,025
6	\$2,607,000
4	\$2,324,000
2	\$1,738,000
4	\$4,580,000
197	\$41,768,635

Year to date	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Res. Units Sold	511	595	582	524	485	567	547	520	476	479	448
Avg. Sold Price	\$443,171	\$354,060	280,751	\$276,776	\$253,269	\$238,692	\$218,230	\$223,242	\$221,762	\$188,879	\$182,818
Median Sold Price	\$315,000	\$255,000	\$228,500	\$219,900	\$199,000	\$190,000	\$173,300	\$168,950	\$169,450	\$148,000	\$125,150

