

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JANUARY 2022

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$3,975,000	\$19,900	\$412,085	\$300,000	\$72,527,112	176
SOLD PRICE:	\$3,500,000	\$15,000	\$405,374	\$307,330	\$71,345,892	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	101	\$40,280,635	\$398,818	\$352,000	82
Leelanau	20	\$14,713,950	\$735,697	\$399,500	92
Benzie	14	\$4,283,350	\$305,953	\$307,000	44
Antrim	25	\$8,950,000	\$358,000	\$275,000	80
Kalkaska	16	\$3,117,957	\$194,872	\$187,648	81
Totals	176	\$71,345,892	\$405,374	\$307,330	80

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SOLD MARKET ANALYSIS JANUARY 2021

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,250,000	\$19,900	\$325,308	\$261,450	\$59,856,683	184
SOLD PRICE:	\$1,225,000	\$19,900	\$321,667	\$261,750	\$59,186,872	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	87	\$28,924,793	\$328,541	\$264,013	90
Leelanau	28	\$11,659,390	\$416,406	\$384,000	136
Benzie	17	\$3,638,750	\$214,044	\$170,000	121
Antrim	33	\$11,091,811	\$336,115	\$217,000	164
Kalkaska	19	\$4,213,850	221,781	\$184,000	176
Totals	184	\$59,186,872	\$321,667	\$261,750	122

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SOLD MARKET ANALYSIS JANUARY 2020

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,800,000	\$31,900	\$280,720	\$222,700	\$53,336,880	190
SOLD PRICE:	\$2,400,000	\$26,000	\$269,000	\$215,700	\$51,200,735	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	105	\$31,172,651	4296,882	\$229,000	95
Leelanau	19	\$5,555,084	\$292,372	\$238,500	140
Benzie	22	\$4,634,300	\$210,620	\$195,200	114
Antrim	20	\$5,552,300	\$277,615	\$191,000	149
Kalkaska	24	\$4,286,400	\$178,600	\$136,000	143
Totals	190	\$51,200,735	\$269,477	\$215,700	113

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SOLD MARKET ANALYSIS JANUARY 2019

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,500,000	\$13,500	\$348,588	\$232,450	\$48,105,180	138
SOLD PRICE:	\$2,369,000	\$13,500	\$335,439	\$224,500	\$46,290,606	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	74	\$20,278,381	\$274,032	\$221,150	116
Leelanau	28	\$16,039,650	\$572,844	\$415,000	185
Benzie	13	\$3,197,645	\$245,972	\$191,500	144
Antrim	15	\$5,518,850	\$367,923	\$152,000	211
Kalkaska	8	\$1,256,080	\$157,010	\$129,600	178
Totals	138	\$46,290,606	\$335,439	\$224,500	146

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SOLD MARKET ANALYSIS JANUARY 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,250,000	\$39,000	\$256,114	\$210,000	\$39,441,601	154
SOLD PRICE:	\$1,980,000	\$36,000	\$245,372	\$207,500	\$37,787,326	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	82	\$19,861,903	\$242,218	\$230,500	101
Leelanau	20	\$6,722,964	\$336,148	\$269,000	127
Benzie	20	\$6,092,459	\$304,622	\$195,000	109
Antrim	23	\$4,149,700	\$180,421	\$120,000	219
Kalkaska	9	\$960,300	\$106,700	\$113,000	155
Totals	154	\$37,787,326	\$245,372	\$207,500	126

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SOLD MARKET ANALYSIS JANUARY 2017

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,700,000	\$22,000	\$235,666	\$189,900	\$40,299,009	171
SOLD PRICE:	\$2,300,000	\$22,000	\$225,114	\$189,000	\$38,494,591	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	85	\$21,148,391	\$248,804	\$192,500	136
Leelanau	26	\$8,191,800	\$315,069	\$240,500	165
Benzie	20	\$3,509,500	\$175,475	\$165,750	226
Antrim	21	\$3,563,300	\$169,680	\$140,000	208
Kalkaska	19	\$2,081,600	\$109,557	\$95,000	266
Totals	171	\$38,494,591	\$225,114	\$189,000	174

FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

No. of Res. Units Sold	2022	176	2021	184	2020	190
Avg Selling Price	2022	\$405,365	2021	\$321,750	2020	\$269,000
Median Sale Price	2022	\$307,330	2021	\$261,750	2020	\$215,700
Price Category	Sold 2022	\$ Volume 2022	Sold 2021	\$ Volume 2021	Sold 2020	\$ Volume 2020
\$39,999 or less	2	\$43,500	3	\$77,400	1	\$26,000
\$40,000 - \$59,999	2	\$90,000	1	\$56,000	2	\$90,200
\$60,000 - \$79,999	3	\$215,610	3	\$213,500	5	\$351,000
\$80,000 - \$99,999	6	\$545,150	2	\$170,500	3	\$275,500
\$100,000 - \$119,999	1	\$105,000	6	\$670,111	11	\$1,197,200
\$120,000 - \$139,999	1	\$123,750	8	\$1,035,400	16	\$2,049,900
\$140,000 - \$159,999	3	\$458,900	13	\$1,904,000	12	\$1,827,850
\$160,000 - \$179,999	3	\$502,500	13	\$2,201,423	18	\$3,038,400
\$180,000 - \$199,999	8	\$1,538,897	12	\$2,265,300	10	\$1,876,800
\$200,000 - \$249,999	23	\$5,224,881	25	\$5,645,285	44	\$9,756,800
\$250,000 - \$299,999	31	\$8,376,050	25	\$6,454,063	20	\$5,447,840
\$300,000 - \$399,999	40	\$13,378,710	25	\$8,860,800	17	\$5,890,399
\$400,000 - \$499,999	20	\$8,938,182	17	\$7,633,570	14	\$6,125,696
\$500,000 - \$749,999	16	\$9,204,262	24	\$14,477,020	13	\$7,509,650
\$750,000 - \$999,999	6	\$5,035,000	6	\$5,121,500	0	\$0
\$1,000,000 and Over	11	\$17,564,000	2	\$2,400,000	4	\$5,737,500
Totals	176	\$71,344,392	185	\$59,185,872	190	\$51,200,735

January YTD	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Res Units Sold	176	184	190	138	154	171	186	152	176	159	121	100	93	115
Ave Sell Price	\$405,365	\$321,667	\$269,477	\$335,439	\$245,372	\$225,114	\$201,769	\$247,771	\$216,540	\$185,561	\$212,535	\$175,166	\$174,916	\$136,027
Median Price	\$307,330	\$261,750	\$215,700	\$224,500	\$207,500	\$189,000	\$169,200	\$187,175	\$175,000	\$132,500	\$125,000	\$141,250	\$111,150	\$90,000

Chart Title

