

## AUGUST Statistics

Five County Area (Single Family):  
Grand Traverse, Antrim, Leelanau, Kalkaska,  
Benzie

### SOLD MARKET ANALYSIS AUGUST 2021:

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$3,599,000	\$24,000	\$440,361	\$325,000	\$147,961,473	336
SOLD PRICE:	\$3,500,000	\$24,000	\$443,030	\$328,950	\$148,858,163	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	173	\$70,895,511	\$409,800	\$329,000	63
Leelanau	54	\$40,257,402	\$745,507	\$504,475	65
Benzie	35	\$9,311,000	\$266,028	\$255,000	63
Antrim	45	\$20,440,050	\$295,000	\$295,000	56
Kalkaska	29	\$7,954,200	\$274,282	\$205,000	67
<b>Totals</b>	<b>336</b>	<b>\$148,858,163</b>	<b>\$443,030</b>	<b>\$328,950</b>	<b>63</b>

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Benzie

### SOLD MARKET ANALYSIS AUGUST 2020:

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$3,499,999	\$12,500	\$393,680	\$307,000	\$166,526,826	423
SOLD PRICE:	\$3,000,000	\$12,000	\$384,542	\$305,000	\$162,661,657	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	200	\$73,656,535	\$368,282	\$306,500	95
Leelanau	68	\$42,000,847	\$617,659	\$477,950	106
Benzie	45	\$17,521,400	\$389,364	\$240,000	159
Antrim	73	\$23,036,275	\$315,565	\$235,000	114
Kalkaska	37	\$6,446,600	\$174,232	\$170,000	100
<b>Totals</b>	<b>423</b>	<b>\$162,661,657</b>	<b>\$384,542</b>	<b>\$305,000</b>	<b>107</b>

## AUGUST Statistics

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Benzie

### SOLD MARKET ANALYSIS AUGUST 2019:

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,375,000	\$14,500	\$335,962	\$265,000	\$133,040,989	396
SOLD PRICE:	\$2,375,000	\$12,000	\$327,754	\$265,000	\$129,790,866	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	194	\$58,904,937	\$303,633	\$270,615	87
Leelanau	56	\$31,659,546	\$565,349	\$335,000	96
Benzie	49	\$14,089,500	\$287,540	\$230,000	139
Antrim	66	\$20,085,520	\$304,326	\$225,250	132
Kalkaska	31	\$5,051,363	\$162,947	\$125,000	92
<b>Totals</b>	396	\$129,790,866	\$327,754	\$265,000	102

## AUGUST Statistics

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Benzie

### SOLD MARKET ANALYSIS AUGUST 2018:

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,650,000	\$19,500	\$296,854	\$216,450	\$113,992,100	384
SOLD PRICE:	\$2,705,000	\$16,000	\$287,340	\$210,000	\$110,338,794	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	199	\$51,759,548	\$260,098	\$215,000	94
Leelanau	55	\$28,083,005	\$510,600	\$362,500	93
Benzie	52	\$12,737,242	\$244,946	\$198,241	113
Antrim	43	\$12,069,200	\$280,679	\$159,000	127
Kalkaska	35	\$5,689,799	\$162,565	\$139,900	110
<b>Totals</b>	384	\$110,338,794	\$287,340	\$210,000	101

## AUGUST Statistics

Five County Area (Single Family):  
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### SOLD MARKET ANALYSIS AUGUST 2017:

LIST PRICE:	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
	\$2,999,900	\$9,900	\$300,934	\$229,900	\$116,160,640	<b>386</b>
SOLD PRICE:	\$2,409,184	\$7,500	\$289,545	\$222,500	\$111,764,413	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	173	\$53,551,585	\$309,546	\$247,000	97
Leelanau	69	\$27,349,459	\$396,368	\$300,000	115
Benzie	43	\$9,440,000	\$219,534	\$175,000	177
Antrim	56	\$14,307,069	\$255,483	\$165,000	141
Kalkaska	45	\$7,116,300	\$158,140	\$108,600	106
<b>Totals</b>	<b>386</b>	<b>\$111,764,413</b>	<b>\$289,545</b>	<b>\$222,500</b>	<b>116</b>

## AUGUST Statistics

Five County Area (Single Family):  
Grand Traverse, Antrim, Leelanau, Kalkaska,  
Benzie

### SOLD MARKET ANALYSIS AUGUST 2016:

LIST PRICE:	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
	\$1,999,999	\$15,000	\$274,328	\$199,500	\$102,873,093	<b>375</b>
SOLD PRICE:	\$1,880,000	\$15,000	\$264,844	\$190,200	\$99,316,743	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	181	\$44,844,561	\$247,760	\$194,500	100
Leelanau	67	\$29,025,765	\$433,220	\$295,000	115
Benzie	33	\$7,455,401	\$225,921	\$140,000	136
Antrim	56	\$12,620,016	\$225,357	\$165,000	172
Kalkaska	38	\$5,371,000	\$141,342	\$125,000	119
<b>Totals</b>	<b>375</b>	<b>\$99,316,743</b>	<b>\$264,844</b>	<b>\$190,200</b>	<b>118</b>

## AUGUST Statistics

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Benzie

### SOLD MARKET ANALYSIS AUGUST 2015:

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,750,000	\$22,000	\$266,642	\$184,900	\$86,392,205	324
SOLD PRICE:	\$2,700,000	\$15,000	\$253,603	\$178,850	\$82,167,685	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	160	\$38,077,144	\$237,982	\$190,000	107
Leelanau	46	\$21,543,651	\$468,340	\$345,000	123
Benzie	42	\$9,216,800	\$219,447	\$168,750	162
Antrim	42	\$8,347,600	\$198,752	\$146,300	140
Kalkaska	34	\$4,982,490	\$146,543	\$114,950	121
<b>Totals</b>	<b>324</b>	<b>\$82,167,685</b>	<b>\$253,603</b>	<b>\$178,850</b>	<b>122</b>

## AUGUST Statistics

Five County Area (Single Family):  
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Benzie

### SOLD MARKET ANALYSIS AUGUST 2014:

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,450,000	\$14,000	\$242,741	\$177,900	\$75,977,970	313
SOLD PRICE:	\$2,100,000	\$10,500	\$231,067	\$170,000	\$72,324,043	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	156	\$33,301,693	\$213,472	\$176,000	91
Leelanau	50	\$16,398,850	\$327,877	\$265,700	101
Benzie	42	\$11,525,700	\$274,421	\$164,900	323
Antrim	35	\$8,725,150	\$249,290	\$165,500	134
Kalkaska	30	\$2,377,650	\$79,255	\$69,500	129
<b>Totals</b>	<b>313</b>	<b>\$72,324,043</b>	<b>\$231,067</b>	<b>\$170,000</b>	<b>120</b>

### AUGUST Statistics

Five County Area (Single Family):  
Grand Traverse, Antrim, Leelanau, Kalkaska,  
Benzie

#### SOLD MARKET ANALYSIS AUGUST 2013:

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,592,000	\$1,150	\$228,233	\$169,900	\$66,645,446	292
SOLD PRICE:	\$1,450,000	\$1,150	\$216,723	\$166,700	\$63,283,262	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	147	\$28,964,877	\$197,039	\$168,000	105
Leelanau	40	\$15,821,105	\$395,527	\$331,450	186
Benzie	37	\$6,340,021	\$171,351	\$118,000	162
Antrim	41	\$9,057,549	\$220,915	\$128,000	156
Kalkaska	27	\$3,099,710	\$114,804	\$85,000	134
<b>Totals</b>	292	\$63,283,262	\$215,987	\$165,900	133

### AUGUST Statistics

Five County Area (Single Family):  
Grand Traverse, Antrim, Leelanau, Kalkaska,  
Benzie

#### SOLD MARKET ANALYSIS AUGUST 2012:

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,349,000	\$6,800	\$226,961	\$155,900	\$64,684,070	285
SOLD PRICE:	\$1,200,000	\$6,500	\$212,170	\$149,000	\$60,468,524	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	149	\$30,689,759	\$205,971	\$152,500	163
Leelanau	31	\$9,274,965	\$299,192	\$255,865	149
Benzie	35	\$7,194,500	\$205,557	\$144,500	222
Antrim	42	\$11,006,400	\$262,057	\$171,500	189
Kalkaska	28	\$2,302,900	\$82,246	\$63,900	140
<b>Totals</b>	285	\$60,468,524	\$212,170	\$149,000	170

### AUGUST Statistics

Five County Area (Single Family):  
Grand Traverse, Antrim, Leelanau, Kalkaska,  
Benzie

#### SOLD MARKET ANALYSIS AUGUST 2011:

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,995,000	\$15,900	\$227,634	\$155,000	\$56,225,800	247
SOLD PRICE:	\$2,325,000	\$13,500	\$209,827	\$142,500	\$51,827,513	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	118	\$26,031,760	\$220,608	\$172,000	174
Leelanau	33	\$10,774,825	\$326,509	\$235,000	171
Benzie	31	\$3,463,900	\$111,738	\$87,900	270
Antrim	40	\$9,583,635	\$239,590	\$227,500	163
Kalkaska	25	\$1,973,393	\$78,935	\$69,900	160
<b>Totals</b>	<b>247</b>	<b>\$51,827,513</b>	<b>\$209,827</b>	<b>\$142,500</b>	<b>182</b>

### AUGUST Statistics

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Benzie

#### SOLD MARKET ANALYSIS AUGUST 2010:

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$5,900,000	\$4,950	\$276,378	\$189,000	\$51,682,704	187
SOLD PRICE:	\$5,000,000	\$4,950	\$252,801	\$170,000	\$47,273,842	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	94	\$19,057,003	\$202,734	\$164,500	186
Leelanau	30	\$14,062,070	\$468,736	\$249,000	208
Benzie	26	\$6,264,401	\$240,939	\$165,000	142
Antrim	23	\$6,486,250	\$282,011	\$200,000	256
Kalkaska	14	\$1,404,118	\$100,294	\$68,200	158
<b>Totals</b>	<b>187</b>	<b>\$47,273,842</b>	<b>\$252,801</b>	<b>\$170,000</b>	<b>190</b>

### AUGUST Statistics

Five County Area (Single Family):  
Grand Traverse, Antrim, Leelanau, Kalkaska,

Benzie

**SOLD MARKET ANALYSIS AUGUST 2009:**

LIST PRICE:	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
SOLD PRICE:	\$799,900	\$14,900	\$196,047	\$152,900	\$38,817,380	
	\$779,000	\$3,000	\$181,874	\$146,750	\$36,011,093	<b>198</b>

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	114	\$20,377,664	\$178,751	\$153,000	163
Leelanau	19	\$4,689,100	\$246,795	\$190,000	144
Benzie	14	\$2,730,200	\$195,014	\$157,950	247
Antrim	26	\$5,909,895	\$227,304	\$184,818	219
Kalkaska	25	\$2,304,234	\$92,169	\$75,000	146
<b>Totals</b>	<b>198</b>	<b>\$36,011,093</b>	<b>\$181,874</b>	<b>\$146,750</b>	<b>172</b>

**AUGUST Statistics**

Five County Area (Single Family):  
Grand Traverse, Antrim, Leelanau, Kalkaska,  
Benzie

**SOLD MARKET ANALYSIS AUGUST 2008:**

LIST PRICE:	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
SOLD PRICE:	\$1,479,000	\$14,900	\$228,885	\$144,950	\$41,657,136	
	\$1,200,000	\$14,900	\$213,189	\$137,500	\$38,800,472	<b>182</b>

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	103	\$16,972,876	\$164,785	\$138,000	175
Leelanau	22	\$7,241,805	\$329,173	\$229,500	177
Benzie	14	\$4,023,900	\$287,421	\$159,950	167
Antrim	22	\$8,794,575	\$399,753	\$197,438	192
Kalkaska	21	\$1,767,316	\$84,158	\$74,900	145
<b>Totals</b>	<b>182</b>	<b>\$38,800,472</b>	<b>\$213,189</b>	<b>\$137,500</b>	<b>173</b>

*This representation is based in whole, or in part, on data supplied by Aspire North REALTORS® or its Multiple Listing Service. Neither the Association nor its Multiple Listing Service guarantees or is in any way responsible for its accuracy. Any market data maintained by the Association or its Multiple Listing Service does not necessarily include information on listings not published at the request of the seller, listings of brokers who are not members of the Association or Multiple Listing Service, unlisted properties, or unlisted rental properties*

**August 2021: Sold By Price**

<b>No. of Res. Units Sold</b>	<b>2021</b>	<b>336</b>	<b>2020</b>	<b>423</b>	<b>2019</b>	<b>396</b>	<b>2018</b>
<b>Avg Selling Price</b>	<b>2021</b>	<b>\$443,030</b>	<b>2020</b>	<b>\$384,542</b>	<b>2019</b>	<b>\$327,754</b>	<b>2018</b>
<b>Median Sale Price</b>	<b>2021</b>	<b>\$328,950</b>	<b>2020</b>	<b>\$305,000</b>	<b>2019</b>	<b>265,000</b>	<b>2018</b>

<b>No. of Active Listings</b>							
<b>Price Category</b>	<b>No. of Units Sold 2021</b>	<b>\$ Volume 2021</b>	<b>No. of Units Sold 2020</b>	<b>\$ Volume 2020</b>	<b>No. of Units Sold 2019</b>	<b>\$ Volume 2019</b>	<b>No. of Units Sold 2018</b>
<b>\$39,999 or less</b>	3	\$98,000	7	\$181,900	5	\$138,500	5
<b>\$40,000 - \$59,999</b>	2	\$100,000	11	\$592,700	11	\$568,000	4
<b>\$60,000 - \$79,999</b>	6	\$411,900	6	\$410,119	7	\$482,900	10
<b>\$80,000 - \$99,999</b>	12	\$1,103,000	4	\$349,200	7	\$605,000	10
<b>\$100,000 - \$119,999</b>	4	\$442,000	7	\$774,000	11	\$1,186,454	26
<b>\$120,000 - \$139,999</b>	5	\$639,900	22	\$2,890,100	17	\$2,181,700	25
<b>\$140,000 - \$159,999</b>	4	\$606,000	18	\$2,700,790	15	\$2,243,000	26
<b>\$160,000 - \$179,999</b>	8	\$1,357,200	16	\$2,695,500	26	\$4,423,550	28
<b>\$180,000 - \$199,999</b>	15	\$2,843,900	19	\$3,579,900	25	\$4,762,353	40
<b>\$200,000 - \$249,999</b>	44	\$9,908,301	55	\$12,248,025	56	\$12,517,200	62
<b>\$250,000 - \$299,999</b>	44	\$11,994,872	40	\$10,862,900	59	\$16,145,942	34
<b>\$300,000 - \$399,999</b>	70	\$24,325,200	79	\$27,015,325	74	\$25,239,289	49
<b>\$400,000 - \$499,999</b>	38	\$17,033,550	49	\$22,147,750	30	\$13,408,401	21
<b>\$500,000 - \$749,999</b>	48	\$28,322,450	49	\$28,701,386	31	\$18,228,870	22
<b>\$750,000 - \$999,999</b>	15	\$12,836,400	21	\$18,057,442	11	\$8,768,781	13
<b>\$1,000,000 and Over</b>	18	\$36,835,490	20	\$29,454,620	11	\$18,890,926	9
<b>Totals</b>	<b>336</b>	<b>\$148,858,163</b>	<b>423</b>	<b>\$162,661,657</b>	<b>396</b>	<b>\$129,790,866</b>	<b>384</b>



<b>384</b>	<b>2017</b>	<b>386</b>	<b>2016</b>	<b>375</b>
<b>\$287,340</b>	<b>2017</b>	<b>\$289,545</b>	<b>2016</b>	<b>\$264,844</b>
<b>\$210,000</b>	<b>2017</b>	<b>\$222,500</b>	<b>2016</b>	<b>\$190,200</b>

<b>\$ Volume 2018</b>	<b>No. of Units Sold 2017</b>	<b>\$ Volume 2017</b>	<b>No. of Units Sold 2016</b>	<b>\$ Volume 2016</b>
\$146,900	8	\$197,000	8	\$178,955
\$200,000	3	\$159,000	12	\$600,360
\$722,399	19	\$1,374,320	18	\$1,267,500
\$887,000	20	\$1,762,960	16	\$1,478,805
\$2,923,210	18	\$1,977,700	20	\$2,203,600
\$3,253,000	26	\$3,359,300	28	\$3,609,100
\$3,888,400	17	\$2,546,405	30	\$4,441,620
\$4,771,250	27	\$4,588,500	34	\$5,772,693
\$7,612,892	31	\$5,887,333	31	\$5,828,150
\$13,753,698	51	\$11,453,700	47	\$10,532,650
\$9,186,750	40	\$11,041,100	33	\$9,007,410
\$16,748,600	47	\$15,905,586	38	\$13,278,231
\$9,224,500	35	\$15,392,448	18	\$7,974,250
\$13,122,590	29	\$17,359,377	25	\$15,124,315
\$10,714,705	7	\$6,088,000	12	\$10,567,104
\$13,182,900	8	\$12,671,684	5	\$7,452,000
<b>\$110,338,794</b>	<b>386</b>	<b>\$111,764,413</b>	<b>375</b>	<b>\$99,316,743</b>

August Year to Date	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
Residential Units Sold	2109	1915	2129	1976	2,115	2,149	1,950	1,815	1,847	1,684	1,377	1,342
Average Selling Price	\$405,059	\$328,565	\$299,604	\$277,542	\$264,124	\$243,762	\$236,848	\$222,442	\$209,158	\$194,252	\$181,035	\$182,920
Median Selling Price	\$300,000	\$250,000	\$238,000	\$218,850	\$209,000	\$185,000	\$174,900	\$168,357	\$160,000	\$140,000	\$133,000	\$135,000

