

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2021**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,995,000	\$5,000	\$358,673	\$247,750	\$61,691,927	172
SOLD PRICE:	\$2,900,000	\$5,000	\$247,669	\$246,150	\$59,799,211	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	98	\$32,984,136	\$336,572	\$267,250	96
Leelanau	23	\$12,604,120	\$548,005	\$345,000	115
Benzie	16	\$4,427,650	\$276,728	\$233,450	166
Antrim	22	\$7,460,600	\$339,118	\$180,000	102
Kalkaska	13	\$2,322,705	\$178,669	\$155,000	140
<b>Totals</b>	<b>172</b>	<b>\$59,799,211</b>	<b>\$347,669</b>	<b>\$246,150</b>	<b>109</b>

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2020**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,200,000	\$15,900	\$293,906	\$244,950	\$51,727,608	176
SOLD PRICE:	\$1,100,000	\$12,500	\$282,413	\$236,762	\$49,704,715	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	93	\$27,498,115	\$295,678	\$247,500	105
Leelanau	28	\$10,742,150	\$383,648	\$339,500	108
Benzie	17	\$4,493,400	\$264,317	\$156,500	110
Antrim	19	\$4,012,000	\$211,000	\$120,000	175
Kalkaska	19	\$2,959,050	\$155,739	\$124,900	132
<b>Totals</b>	<b>176</b>	<b>\$49,704,715</b>	<b>\$282,413</b>	<b>\$236,762</b>	<b>116</b>

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2019**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$875,000	\$28,900	\$262,062	\$224,900	\$43,240,244	165
SOLD PRICE:	\$825,000	\$25,500	\$253,247	\$220,000	\$41,785,904	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	85	\$24,138,528	\$283,982	\$250,000	140
Leelanau	22	\$7,883,000	\$358,318	\$324,500	158
Benzie	24	\$4,900,455	\$204,185	\$172,500	172
Antrim	21	\$3,208,619	\$152,791	\$137,000	129
Kalkaska	13	\$1,655,302	\$127,330	\$126,600	116
<b>Totals</b>	<b>165</b>	<b>\$41,785,904</b>	<b>\$253,247</b>	<b>\$220,000</b>	<b>144</b>

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2018**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,395,000	\$24,900	\$256,737	\$199,900	\$39,794,275	155
SOLD PRICE:	\$1,1,250,00	\$24,000	\$246,932	\$197,000	\$38,274,545	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	91	\$22,858,095	\$251,187	\$209,500	137
Leelanau	17	\$5,378,150	\$316,361	\$260,000	118
Benzie	10	\$1,652,900	\$165,290	\$136,500	112
Antrim	22	\$6,813,050	\$309,684	\$194,900	124
Kalkaska	15	\$1,572,350	\$104,823	\$92,900	152
<b>Totals</b>	<b>155</b>	<b>\$38,274,545</b>	<b>\$246,932</b>	<b>\$197,000</b>	<b>143</b>

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2017**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,100,000	\$29,000	\$240,200	\$171,000	\$38,191,831	159
SOLD PRICE:	\$1,974,917	\$18,000	\$231,935	\$174,100	\$36,877,758	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	86	\$17,872,691	\$207,821	\$186,950	88
Leelanau	19	\$8,073,357	\$424,913	\$375,000	133
Benzie	22	\$4,407,200	\$200,327	\$141,625	182
Antrim	20	\$5,240,810	\$262,040	\$153,500	159
Kalkaska	12	\$1,283,700	\$106,975	\$84,450	170
<b>Totals</b>	<b>159</b>	<b>\$36,877,758</b>	<b>\$231,935</b>	<b>\$174,100</b>	<b>122</b>

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2016**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$995,000	\$32,000	\$238,000	\$180,000	\$35,462,082	149
SOLD PRICE:	\$905,000	\$30,000	\$226,617	\$173,300	\$33,765,996	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	83	\$19,362,371	\$233,281	\$181,000	138
Leelanau	17	\$5,958,045	\$350,473	\$315,000	183
Benzie	11	\$1,661,900	\$151,081	\$123,000	137
Antrim	17	\$4,807,660	\$282,803	\$255,000	280
Kalkaska	21	\$1,976,020	\$94,096	\$80,000	167
<b>Totals</b>	<b>149</b>	<b>\$33,765,996</b>	<b>\$226,617</b>	<b>\$173,300</b>	<b>163</b>

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2015**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,795,000	\$19,840	\$229,141	\$160,700	\$35,287,769	154
SOLD PRICE:	\$1,165,000	\$18,000	\$213,491	\$150,500	\$32,877,695	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	81	\$16,609,979	\$205,061	\$155,000	147
Leelanau	22	\$6,684,006	\$303,818	\$217,500	183
Benzie	16	\$3,273,450	\$204,590	\$128,500	334
Antrim	17	\$3,899,260	\$229,368	\$163,500	257
Kalkaska	18	\$2,411,000	\$133,944	\$99,950	170
<b>Totals</b>	<b>154</b>	<b>\$32,877,695</b>	<b>\$213,491</b>	<b>\$150,500</b>	<b>187</b>

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2014**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,1360,000	\$15,400	\$255,587	\$184,950	\$33,737,585	132
SOLD PRICE:	\$1,115,000	\$15,400	\$241,496	\$176,000	\$31,877,570	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	64	\$14,548,132	\$227,314	\$164,950	164
Leelanau	26	\$9,411,037	\$361,962	\$237,500	183
Benzie	19	\$3,037,600	\$159,873	\$102,000	209
Antrim	16	\$4,115,900	\$257,243	\$182,500	309
Kalkaska	7	\$764,906	\$109,271	\$76,900	103
<b>Totals</b>	<b>132</b>	<b>\$31,877,570</b>	<b>\$241,496</b>	<b>\$176,000</b>	<b>189</b>

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2013**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,200,000	\$12,500	\$192,113	\$148,950	\$27,280,115	142
SOLD PRICE:	\$1,981,000	\$10,000	\$182,411	\$142,500	\$25,902,400	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	78	\$13,018,836	\$166,909	\$142,500	154
Leelanau	17	\$7,155,922	\$420,936	\$288,000	236
Benzie	18	\$2,448,465	\$136,025	\$111,857	148
Antrim	15	\$1,929,800	\$128,653	\$99,900	265
Kalkaska	14	\$1,349,350	\$96,382	\$88,450	161
<b>Totals</b>	<b>142</b>	<b>\$25,902,400</b>	<b>\$182,411</b>	<b>\$142,500</b>	<b>175</b>

*This representation is based in whole, or in part, on data supplied by the Traverse Area Association of REALTORS® or its Multiple Listing Service. Neither the Association nor its Multiple Listing Service guarantees or is in any way responsible for its accuracy. Any market data maintained by the Association or its Multiple Listing Service does not necessarily include information on listings not published at the request of the seller, listings of brokers who are not members of the Association or Multiple Listing Service, unlisted properties, or unlisted rental property*

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2012**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,225,000	\$12,900	\$186,615	\$129,900	\$26,312,737	141
SOLD PRICE:	\$1,850,000	\$10,000	\$170,066	\$118,000	\$23,979,344	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	70	\$14,536,420	\$207,663	\$140,500	223
Leelanau	15	\$3,266,975	\$217,798	\$186,000	190
Benzie	18	\$1,762,149	\$97,897	\$85,950	136
Antrim	26	\$3,663,900	\$140,919	\$80,650	150
Kalkaska	12	\$749,900	\$62,491	\$61,125	165
<b>Totals</b>	<b>141</b>	<b>\$23,979,344</b>	<b>\$170,066</b>	<b>\$118,000</b>	<b>161</b>

**Statistics \* February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2011**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$639,000	\$14,900	\$156,165	\$129,900	\$20,145,229	129
SOLD PRICE:	\$595,000	\$12,500	\$144,552	\$121,750	\$18,647,295	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	60	\$9,435,245	\$157,254	\$129,250	169
Leelanau	13	\$2,797,650	\$215,204	\$220,000	144
Benzie	22	\$3,242,200	\$147,373	\$108,950	240
Antrim	20	\$2,265,900	\$113,295	\$60,500	224
Kalkaska	14	\$906,300	\$64,736	\$43,000	402
<b>Totals</b>	<b>129</b>	<b>\$18,647,295</b>	<b>\$144,552</b>	<b>\$121,750</b>	<b>195</b>

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2010**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$595,000	\$14,900	\$141,608	\$115,950	\$17,276,200	122
SOLD PRICE:	\$575,000	\$9,500	\$133,398	\$111,000	\$16,274,591	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	68	\$10,069,540	\$148,081	\$138,750	153
Leelanau	9	\$1,891,401	\$201,156	\$154,900	173
Benzie	19	\$1,640,900	\$86,363	\$70,000	145
Antrim	14	\$1,922,750	\$137,339	\$97,000	304
Kalkaska	12	\$750,000	\$62,500	\$45,050	402
<b>Totals</b>	<b>122</b>	<b>\$16,274,591</b>	<b>\$133,398</b>	<b>\$111,000</b>	<b>195</b>

**Statistics \*February  
Five County Area (Single Family):  
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS FEBRUARY 2009**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,495,000	\$16,900	\$205,188	\$127,450	\$18,466,920	90
SOLD PRICE:	\$1,900,000	\$15,000	\$182,392	\$120,750	\$16,415,359	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	43	\$7,785,834	\$181,066	\$142,000	175
Leelanau	7	\$3,390,500	\$484,357	\$205,000	218
Benzie	13	\$2,467,275	\$189,790	\$96,000	189
Antrim	13	\$2,129,900	\$163,838	\$121,500	160
Kalkaska	14	\$641,850	\$45,846	\$29,000	147
<b>Totals</b>	<b>90</b>	<b>\$16,415,359</b>	<b>\$182,392</b>	<b>\$120,750</b>	<b>174</b>

**FIVE COUNTY AREA - Grand Traverse, Leelanau**

<b>No. of Res. Units Sold</b>	<b>2021</b>	172	<b>2020</b>	176	<b>2019</b>	165
<b>Avg Selling Price</b>	<b>2021</b>	\$347,669	<b>2020</b>	\$282,413	<b>2019</b>	\$253,247
<b>Median Sale Price</b>	<b>2021</b>	\$246,150	<b>2020</b>	\$236,762	<b>2019</b>	\$220,000

<b>Price Category</b>	<b>No. of Units Sold 2020</b>	<b>\$ Volume 2021</b>	<b>No. of Units Sold 2020</b>	<b>\$ Volume 2020</b>	<b>No. of Units Sold 2019</b>	<b>\$ Volume 2019</b>
<b>\$39,999 or less</b>	5	\$90,000	4	\$93,500	2	\$56,500
<b>\$40,000 - \$59,999</b>	6	\$302,900	6	\$273,900	6	\$295,020
<b>\$60,000 - \$79,999</b>	1	\$72,000	3	\$223,100	4	\$289,800
<b>\$80,000 - \$99,999</b>	2	\$171,000	6	\$529,900	6	\$529,300
<b>\$100,000 - \$119,999</b>	1	\$117,000	9	\$989,800	4	\$428,715
<b>\$120,000 - \$139,999</b>	10	\$1,281,800	10	\$1,277,550	14	\$1,797,456
<b>\$140,000 - \$159,999</b>	13	\$1,936,979	10	\$1,516,300	17	\$2,548,587
<b>\$160,000 - \$179,999</b>	11	\$1,872,929	10	\$1,708,200	13	\$2,224,061
<b>\$180,000 - \$199,999</b>	8	\$1,519,300	11	\$2,087,650	7	\$1,305,400
<b>\$200,000 - \$249,999</b>	29	\$6,417,600	31	\$7,089,452	25	\$5,619,855
<b>\$250,000 - \$299,999</b>	22	\$5,955,853	17	\$4,551,920	17	\$4,601,600
<b>\$300,000 - \$399,999</b>	22	\$7,541,170	23	\$8,032,143	23	\$7,855,300
<b>\$400,000 - \$499,999</b>	13	\$5,727,400	15	\$6,584,000	15	\$6,651,400
<b>\$500,000 - \$749,999</b>	16	\$9,595,780	15	\$8,754,900	10	\$6,007,910
<b>\$750,000 - \$999,999</b>	4	\$3,175,000	3	\$2,742,400	2	\$1,575,000
<b>\$1,000,000 and Over</b>	9	\$14,022,500	3	\$3,250,000	0	\$0
<b>Totals</b>	<b>172</b>	<b>\$59,799,211</b>	<b>176</b>	<b>\$49,704,715</b>	165	\$41,785,904



**l, Benzie, Antrim, Kalkaska**

<b>2018</b>	155	<b>2017</b>	159	<b>2016</b>	149
<b>2018</b>	\$246,932	<b>2017</b>	\$231,935	<b>2016</b>	\$226,617
<b>2018</b>	\$197,000	<b>2017</b>	\$174,100	<b>2016</b>	\$173,300

<b>No. of Units Sold 2018</b>	<b>\$ Volume 2018</b>	<b>No. of Units Sold 2017</b>	<b>\$ Volume 2017</b>	<b>No. of Units Sold 2016</b>	<b>\$ Volume 2016</b>
7	\$199,550	6	\$182,500	2	\$64,000
3	\$147,250	8	\$402,385	6	\$304,900
9	\$645,400	7	\$482,100	8	\$571,300
4	\$347,400	7	\$656,400	8	\$703,500
9	\$1,015,500	10	\$1,108,200	13	\$1,434,185
15	\$1,930,800	17	\$2,231,650	19	\$2,437,843
10	\$1,514,400	18	\$2,718,995	10	\$1,499,420
12	\$2,058,785	10	\$1,687,000	12	\$2,024,600
12	\$2,305,450	8	\$1,518,800	13	\$2,431,800
16	\$3,595,100	23	\$5,121,127	11	\$2,399,900
16	\$4,221,400	18	\$4,946,939	11	\$2,953,675
25	\$8,388,410	11	\$3,957,245	16	\$5,507,073
4	\$1,729,200	3	\$1,439,000	9	\$3,966,300
6	\$3,589,900	9	\$5,365,000	8	\$5,037,500
5	\$4,263,500	2	\$1,815,000	3	\$2,430,000
2	\$2,322,500	2	\$3,245,417	0	\$0
<b>155</b>	<b>\$38,274,545</b>	159	\$36,877,758	149	\$33,765,996

Year	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
Residential Units Sold	356	365	302	309	330	335	305	307	302	236	229	214
Avg. Selling Price	\$334,230	\$275,905	\$290,745	\$246,163	\$228,401	\$212,919	\$230,488	\$227,536	\$183,469	\$188,966	\$157,786	\$151,786
Median Selling price	\$250,900	\$225,000	\$223,200	\$200,000	\$183,884	\$170,000	\$169,900	\$175,000	\$138,950	\$118,900	\$128,000	\$110,575

