

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JULY 2020

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,495,000	\$12,000	\$380,933	\$275,000	\$156,563,633	411
SOLD PRICE:	\$2,440,000	\$10,500	\$371,253	\$271,000	\$152,585,259	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	216	\$74,266,779	\$343,827	\$269,900	73
Leelanau	62	\$37,390,650	\$603,075	\$445,000	89
Benzie	35	\$11,679,585	\$333,702	\$251,000	103
Antrim	57	\$21,518,300	\$377,514	\$258,000	140
Kalkaska	41	\$7,729,945	\$188,535	\$149,900	149
Totals	411	\$152,585,259	\$371,253	\$271,000	95

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SOLD MARKET ANALYSIS JULY 2019

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,895,000	\$15,000	\$322,746	\$248,950	\$131,035,131	406
SOLD PRICE:	\$2,800,000	\$15,000	\$314,778	\$240,000	\$127,799,902	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	214	\$64,389,439	\$300,885	\$235,500	84
Leelanau	59	\$29,087,200	\$493,003	\$354,000	97
Benzie	46	\$11,650,385	\$253,269	\$236,250	128
Antrim	51	\$17,639,250	\$345,867	\$300,000	145
Kalkaska	36	\$5,033,628	\$139,823	\$115,000	106
Totals	406	\$127,799,902	\$314,778	\$240,000	101

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SOLD MARKET ANALYSIS JULY 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,479,900	\$25,000	\$290,906	\$229,950	\$90,181,057	310
SOLD PRICE:	\$1,390,000	\$23,000	\$283,113	\$225,000	\$87,765,231	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	168	\$47,703,395	\$283,948	\$232,900	96
Leelanau	43	\$19,098,035	\$444,140	\$375,000	115
Benzie	30	\$6,016,950	\$200,565	\$171,500	97
Antrim	43	\$12,053,951	\$280,234	\$165,000	132
Kalkaska	26	2,892,900	\$111,265	\$116,450	72
Totals	310	\$87,765,231	\$283,113	\$255,000	101

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SOLD MARKET ANALYSIS JULY 2017

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,195,000	\$32,000	\$288,937	\$224,950	\$94,193,512	326
SOLD PRICE:	\$2,040,000	\$28,000	\$278,868	\$217,000	\$90,911,157	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	135	\$39,365,552	\$291,596	\$238,000	90
Leelanau	60	\$23,247,000	\$387,450	\$295,650	82
Benzie	25	\$7,023,210	\$280,928	\$206,000	163
Antrim	63	\$15,509,400	\$246,180	\$184,000	121
Kalkaska	43	\$5,765,995	\$134,092	\$125,000	89
Totals	326	\$90,911,157	\$278,868	\$217,000	100

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SOLD MARKET ANALYSIS JULY 2016

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,650,000	\$19,900	\$267,035	\$199,700	\$88,121,664	330
SOLD PRICE:	\$1,625,000	\$21,000	\$257,515	\$195,000	\$84,980,205	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	171	\$41,831,145	\$244,626	\$199,900	104
Leelanau	39	\$15,703,200	\$402,646	\$318,000	105
Benzie	33	\$8,100,300	\$245,463	\$172,000	139
Antrim	52	\$13,977,135	\$268,791	\$165,950	144
Kalkaska	35	\$5,368,425	\$153,383	\$199,900	158
Totals	330	\$84,980,205	\$257,515	\$195,000	120

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SOLD MARKET ANALYSIS JULY 2015

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,895,000	\$24,900	\$254,857	\$184,900	\$78,751,031	309
SOLD PRICE:	\$1,600,000	\$1,000	\$246,167	\$178,000	\$76,065,728	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	193	\$48,280,877	\$250,159	\$189,500	119
Leelanau	37	\$12,892,000	\$348,432	\$231,000	96
Benzie	26	\$4,990,500	\$191,942	\$142,600	162
Antrim	30	\$7,292,701	\$243,090	\$148,750	130
Kalkaska	23	\$2,009,650	\$113,463	\$89,900	125
Totals	309	\$76,065,728	\$246,167	\$178,000	122

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SOLD MARKET ANALYSIS JULY 2014

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,500,000	\$14,700	\$235,966	\$169,900	\$72,205,822	306
SOLD PRICE:	\$1,445,000	\$1,000	\$225,003	\$169,400	\$68,851,005	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	174	\$37,276,761	\$214,234	\$175,315	126
Leelanau	30	\$11,125,385	\$370,846	\$306,500	136
Benzie	51	\$9,718,300	\$190,554	\$133,500	193
Antrim	28	\$7,298,309	\$260,653	\$170,950	118
Kalkaska	23	\$3,432,250	\$149,228	\$145,000	147
Totals	306	\$68,851,005	\$225,003	\$169,400	147

Statistics *
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SOLD MARKET ANALYSIS JULY 2013

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,720,000	\$9,999	\$232,327	\$169,900	\$63,425,333	273
SOLD PRICE:	\$1,600,000	\$9,500	\$222,363	\$167,000	\$60,705,259	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	148	\$30,365,946	\$205,175	\$166,500	117
Leelanau	31	\$10,079,900	\$325,158	\$231,000	165
Benzie	34	\$6,486,566	\$190,781	\$147,500	165
Antrim	37	\$10,737,903	\$290,213	\$194,000	158
Kalkaska	23	\$3,034,944	\$131,954	\$104,900	107
Totals	273	\$60,705,259	\$222,363	\$167,000	147

Statistics *
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SOLD MARKET ANALYSIS JULY 2012

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,250,000	\$9,950	\$219,385	\$155,000	\$55,943,338	273
SOLD PRICE:	\$1,125,000	\$7,000	\$206,135	\$150,000	\$52,564,565	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	143	\$27,337,200	\$191,169	\$165,000	117
Leelanau	36	\$12,643,020	\$351,195	\$197,550	165
Benzie	28	\$4,777,180	\$170,613	\$129,077	165
Antrim	29	\$5,981,850	\$206,270	\$155,000	158
Kalkaska	19	\$1,825,315	\$96,069	\$89,000	107
Totals	255	\$52,564,565	\$206,135	\$150,000	155

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SOLD MARKET ANALYSIS JULY 2011

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,895,000	\$8,500	\$210,441	\$149,900	\$41,877,859	199
SOLD PRICE:	\$1,700,000	\$8,500	\$192,696	\$144,000	\$38,346,600	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	100	\$18,945,850	\$189,458	\$156,000	160
Leelanau	28	\$8,923,925	\$318,711	\$241,650	247
Benzie	27	\$2,858,000	\$105,851	\$90,100	179
Antrim	24	\$5,938,525	\$247,438	\$184,500	351
Kalkaska	20	\$1,683,300	\$84,015	\$69,500	280
Totals	199	\$38,346,600	\$192,696	\$144,000	210

Statistics *
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SOLD MARKET ANALYSIS JULY 2010

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,570,000	\$9,500	\$202,208	\$157,000	\$34,577,568	171
SOLD PRICE:	\$1,340,000	\$6,000	\$185,248	\$146,000	\$31,677,548	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	90	\$16,430,789	\$182,564	\$156,500	193
Leelanau	17	\$5,574,500	\$327,912	\$180,000	126
Benzie	16	\$2,642,059	\$165,129	\$145,000	131
Antrim	27	\$5,059,800	\$187,400	\$128,500	257
Kalkaska	21	\$1,970,400	\$93,829	\$58,000	153
Totals	171	\$31,677,548	\$185,249	\$146,000	186

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SOLD MARKET ANALYSIS JULY 2009

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,499,000	\$15,600	\$207,488	\$149,950	\$41,082,624	198
SOLD PRICE:	\$1,450,000	\$10,000	\$193,590	140,500	\$38,330,997	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	105	\$19,427,837	\$185,027	\$141,000	157
Leelanau	30	\$9,306,185	\$310,206	\$230,500	188
Benzie	20	\$3,006,925	\$150,346	\$79,950	208
Antrim	29	\$5,628,500	\$194,086	\$134,500	213
Kalkaska	14	\$961,550	\$68,682	\$49,000	98
Totals	198	\$38,330,997	\$193,591	\$140,500	171

FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim

No. of Res. Units Sold	2020	\$411	2019	406	2018	310
Avg Selling Price	2020	\$371,253	2019	\$314,778	2018	\$283,113
Median Sale Price	2020	\$271,000	2019	\$240,000	2018	\$225,000

Price Category	No. of Units Sold 2020	\$ Volume	No. of Units Sold 2019	\$ Volume	No. of Units Sold 2018	\$ Volume
\$39,999 or less	10	\$249,301	5	\$160,500	3	\$83,000
\$40,000 - \$59,999	6	\$300,250	6	\$302,900	6	\$278,000
\$60,000 - \$79,999	7	\$446,200	6	\$426,500	7	\$508,800
\$80,000 - \$99,999	5	\$455,210	18	\$1,635,187	10	\$870,640
\$100,000 - \$119,999	3	\$319,000	15	\$1,639,950	11	\$1,222,600
\$120,000 - \$139,999	17	\$2,230,975	17	\$2,195,500	20	\$2,619,360
\$140,000 - \$159,999	22	\$3,272,385	28	\$4,203,418	24	\$3,555,251
\$160,000 - \$179,999	20	\$3,390,084	19	\$3,264,920	24	\$4,081,000
\$180,000 - \$199,999	21	\$3,954,900	30	\$5,669,940	26	\$5,000,200
\$200,000 - \$249,999	62	\$14,008,450	68	\$15,063,247	43	\$9,616,800
\$250,000 - \$299,999	49	\$13,053,850	36	\$9,767,380	35	\$9,585,270
\$300,000 - \$399,999	71	\$24,384,067	74	\$25,513,835	48	\$16,569,185
\$400,000 - \$499,999	34	\$15,189,275	28	\$12,575,900	21	\$9,363,626
\$500,000 - \$749,999	48	\$28,816,012	38	\$23,276,025	19	\$11,160,500
\$750,000 - \$999,999	16	\$14,098,400	10	\$7,944,700	8	\$7,160,999
\$1,000,000 and Over	20	\$28,416,900	8	\$14,160,000	5	\$6,090,000
Totals	411	\$152,585,259	406	\$127,799,902	310	\$87,765,231

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2017	326	2016	330
2017	\$278,868	2016	\$257,515
2017	\$217,000	2016	\$195,000

No. of Units Sold 2017	\$ Volume	No. of Units Sold 2016	\$ Volume
3	\$96,500	7	\$209,400
5	\$270,800	10	\$480,300
15	\$1,038,900	9	\$643,976
14	\$1,242,495	15	\$1,350,175
9	\$1,004,500	19	\$2,090,700
27	\$3,514,000	26	\$3,328,950
28	\$4,205,000	30	\$4,448,850
20	\$3,413,700	32	\$5,418,434
28	\$5,314,750	24	\$4,598,200
48	\$10,874,777	33	\$7,286,350
39	\$10,786,700	40	\$10,943,350
29	\$9,950,435	40	\$13,954,020
27	\$11,936,600	9	\$4,105,500
25	\$14,805,000	24	\$14,172,400
2	\$1,860,000	8	\$6,749,600
7	\$10,597,000	4	\$5,200,000
326	\$90,911,157	330	\$84,980,205

YTD July	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
Residential Units Sold	1,492	1,733	1,592	1,729	1,775	1,626	1,502	1,556	1,395	1,131	1,154
Average Selling Price	\$312,658	\$293,171	\$275,179	258,448	\$239,429	\$233,510	\$220,644	\$207,649	\$191,237	\$174,901	\$171,607
Median Sale Price	\$245,000	\$232,000	\$220,000	205,000	\$184,000	\$173,950	\$168,178	\$159,450	\$140,000	\$130,000	\$129,900

