

**Statistics \* May 2020**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MAY 2020**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>Sold COUNT</b>
LIST PRICE:	\$2,200,000	\$39,900	\$296,119	\$235,000	\$34,349,848	116
SOLD PRICE:	\$2,200,000	\$35,000	\$278,816	\$229,500	\$33,386,670	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	65	\$18,591,570	\$286,02	\$237,900	92
Leelanau	13	\$5,525,500	\$425,038	\$247,000	181
Benzie	18	\$4,794,000	\$266,333	\$230,000	87
Antrim	14	\$3,330,700	\$237,907	\$211,350	116
Kalkaska	6	\$1,144,900	\$190,816	\$163,500	87
<b>Totals</b>	<b>116</b>	<b>\$33,386,670</b>	<b>\$278,816</b>	<b>\$229,500</b>	<b>104</b>

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	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>Sold COUNT</b>
LIST PRICE:	\$1,950,000	\$24,700	\$310,124	\$239,900	\$95,828,401	309
SOLD PRICE:	\$1,700,000	\$20,000	\$299,974	\$235,000	\$92,691,994	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	173	\$53,085,679	\$306,85	\$255,000	98
Leelanau	39	\$15,672,750	\$401,865	\$330,000	133
Benzie	34	\$8,979,250	\$264,095	\$215,000	115
Antrim	42	\$12,005,815	\$285,852	\$223,700	81
Kalkaska	21	\$2,948,500	\$140,404	\$134,000	149
<b>Totals</b>	<b>309</b>	<b>\$92,691,994</b>	<b>\$299,974</b>	<b>\$235,000</b>	<b>106</b>

**Statistics \* May 2018**  
**Five County Area (Single Family):**  
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**SOLD MARKET ANALYSIS MAY 2018**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>Sold COUNT</b>
LIST PRICE:	\$1,150,000	\$29,900	\$272,713	\$225,000	\$75,268,936	276
SOLD PRICE:	\$1,040,000	\$17,200	\$264,609	\$225,000	\$73,032,357	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	140	\$38,202,208	\$272,87	\$233,700	76
Leelanau	39	\$13,410,825	\$343,867	\$315,000	143
Benzie	28	\$6,875,624	\$245,558	\$199,000	267
Antrim	41	\$10,607,450	\$258,718	\$184,500	111
Kalkaska	28	\$3,936,250	\$140,580	\$117,950	133
<b>Totals</b>	<b>276</b>	<b>\$73,032,357</b>	<b>\$264,609</b>	<b>\$225,000</b>	<b>116</b>

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**SOLD MARKET ANALYSIS MAY 2017**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>Sold COUNT</b>
LIST PRICE:	\$1,299,000	\$16,500	\$260,363	\$212,500	\$74,724,411	287
SOLD PRICE:	\$1,250,000	\$14,000	\$252,865	\$206,000	\$72,572,278	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	140	\$37,207,515	\$265,767	\$247,060	99
Leelanau	32	\$11,869,200	\$370,912	\$297,800	80
Benzie	36	\$7,427,066	\$206,307	\$193,500	154
Antrim	46	\$11,156,850	\$242,540	\$141,950	145
Kalkaska	33	\$4,911,647	\$148,450	\$140,450	146
<b>Totals</b>	<b>287</b>	<b>\$72,572,278</b>	<b>\$252,865</b>	<b>\$206,000</b>	<b>117</b>

**Statistics \* May 2016**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MAY 2016**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>Sold COUNT</b>
LIST PRICE:	\$1,900,000	\$16,900	\$266,171	\$199,500	\$80,650,042	303
SOLD PRICE:	\$1,845,000	\$13,500	\$256,701	\$195,000	\$77,780,532	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	173	\$48,037,954	\$277,676	\$218,500	125
Leelanau	40	\$13,854,038	\$346,350	\$285,500	131
Benzie	29	\$4,600,700	\$158,644	\$146,000	249
Antrim	31	\$6,961,750	\$224,572	\$175,000	182
Kalkaska	30	\$4,326,090	\$144,203	\$118,195	166
<b>Totals</b>	<b>303</b>	<b>\$77,780,532</b>	<b>\$256,701</b>	<b>\$195,000</b>	<b>148</b>

**Statistics \* May 2015**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MAY 2015**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>Sold COUNT</b>
LIST PRICE:	\$1,395,000	\$29,000	\$224,248	\$172,700	\$63,992,999	262
SOLD PRICE:	\$1,275,000	\$22,000	\$234,712	\$167,750	\$61,494,565	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	159	\$36,522,841	\$229,703	\$177,000	113
Leelanau	25	\$7,235,349	\$289,413	\$244,600	93
Benzie	37	\$8,804,650	\$237,936	\$154,000	225
Antrim	21	\$6,983,825	\$332,563	\$219,000	219
Kalkaska	20	\$1,947,900	\$97,395	\$79,000	157
<b>Totals</b>	<b>262</b>	<b>\$61,494,565</b>	<b>\$234,712</b>	<b>\$167,750</b>	<b>139</b>

**Statistics \* May 2014**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MAY 2014**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$1,195,000	\$21,900	\$228,162	\$179,900	\$53,846,386	236
SOLD PRICE:	\$1,050,000	\$20,000	\$219,995	\$177,500	\$51,918,915	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	149	\$34,208,557	\$229,587	\$185,000	121
Leelanau	28	\$6,837,400	\$244,192	\$224,000	183
Benzie	20	\$3,209,458	\$160,472	\$135,000	165
Antrim	22	\$5,636,900	\$256,222	\$203,000	269
Kalkaska	17	\$2,026,600	\$119,211	\$75,000	268
<b>Totals</b>	<b>236</b>	<b>\$51,918,915</b>	<b>\$219,995</b>	<b>\$177,500</b>	<b>157</b>

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**Five County Area (Single Family):**  
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**SOLD MARKET ANALYSIS MAY 2013**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$1,350,000	\$8,900	\$226,403	\$169,700	\$67,921,000	300
SOLD PRICE:	\$1,075,000	\$6,000	\$216,825	\$162,900	\$65,047,605	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	178	\$37,423,938	\$210,246	\$166,750	152
Leelanau	40	\$11,831,517	\$295,787	\$231,000	181
Benzie	29	\$6,243,800	\$215,303	\$125,400	271
Antrim	29	\$6,985,950	\$240,894	\$196,000	301
Kalkaska	24	\$2,562,400	\$106,766	\$101,500	228
<b>Totals</b>	<b>300</b>	<b>\$65,047,605</b>	<b>\$216,825</b>	<b>\$162,900</b>	<b>188</b>

**Statistics \* May 2012**  
**Statistics \* Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MAY 2012**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$1,375,000	\$11,500	\$208,110	\$150,950	\$49,114,131	236
SOLD PRICE:	\$1,145,000	\$9,300	\$195,260	\$145,750	\$46,081,426	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	122	\$24,451,595	\$200,400	\$150,000	202
Leelanau	36	\$9,743,436	\$270,651	\$200,750	190
Benzie	32	\$3,838,395	\$119,949	\$87,950	214
Antrim	28	\$6,848,700	\$244,596	\$171,850	284
Kalkaska	18	\$1,199,300	\$66,627	\$45,850	168
<b>Totals</b>	<b>236</b>	<b>\$46,081,426</b>	<b>\$195,260</b>	<b>\$145,750</b>	<b>209</b>

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**SOLD MARKET ANALYSIS MAY 2011**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$1,649,000	\$14,900	\$198,608	\$147,000	\$33,167,640	167
SOLD PRICE:	\$1,600,000	\$13,800	\$185,443	\$137,500	\$30,969,045	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	89	\$15,180,192	\$170,564	\$144,000	182
Leelanau	18	\$5,599,628	\$311,090	\$186,875	166
Benzie	19	\$2,410,500	\$126,868	\$102,000	296
Antrim	26	\$6,509,025	\$250,347	\$112,750	308
Kalkaska	15	\$1,269,700	\$84,647	\$71,500	164
<b>Totals</b>	<b>167</b>	<b>\$30,969,045</b>	<b>\$185,443</b>	<b>\$137,500</b>	<b>211</b>

*This representation is based in whole, or in part, on data supplied by the Traverse Area Association of REALTORS® or its Multiple Listing Service. Neither the Association nor its Multiple Listing Service guarantees or is in any way responsible for its accuracy. Any market data maintained by the Association or its Multiple Listing Service does not necessarily include information on listings not published at the request of the seller, listings of brokers who are not members of the Association or Multiple Listing Service, unlisted properties, or unlisted rental properties.*

No. of Res. Units Sold	2020	\$116	2019	\$309	<b>2018</b>	276
Average Sell Price	2020	\$278,816	2019	\$299,974	<b>2018</b>	\$264,609
<b>Price Category</b>	<b>No. of Units Sold 2019</b>	<b>\$ Volume</b>	<b>No. of Units Sold 2019</b>	<b>\$ Volume</b>	<b>No. of Units Sold 2018</b>	<b>\$ Volume</b>
<b>\$39,999 or less</b>	<b>1</b>	<b>\$35,000</b>	3	\$86,500	2	\$47,100
<b>\$40,000 - \$59,999</b>	<b>0</b>	<b>\$0</b>	5	\$258,400	5	\$260,000
<b>\$60,000 - \$79,999</b>	<b>4</b>	<b>\$255,500</b>	4	\$261,750	4	\$281,500
<b>\$80,000 - \$99,999</b>	<b>3</b>	<b>\$273,500</b>	4	\$359,750	7	\$614,625
<b>\$100,000 - \$119,999</b>	<b>3</b>	<b>\$329,500</b>	10	\$1,120,430	16	\$1,791,300
<b>\$120,000 - \$139,999</b>	<b>7</b>	<b>\$924,850</b>	17	\$2,157,400	17	\$2,266,200
<b>\$140,000 - \$159,999</b>	<b>1</b>	<b>\$140,000</b>	29	\$4,385,151	17	\$2,531,650
<b>\$160,000 - \$179,999</b>	<b>9</b>	<b>\$1,536,100</b>	19	\$3,246,150	23	\$3,892,050
<b>\$180,000 - \$199,999</b>	<b>10</b>	<b>\$1,870,700</b>	21	\$4,035,650	16	\$3,059,502
<b>\$200,000 - \$249,999</b>	<b>30</b>	<b>\$6,747,920</b>	54	\$12,028,305	55	\$12,131,500
<b>\$250,000 - \$299,999</b>	<b>18</b>	<b>\$4,949,800</b>	42	\$11,449,300	36	\$9,891,324
<b>\$300,000 - \$399,999</b>	<b>15</b>	<b>\$5,058,800</b>	39	\$13,671,414	37	\$12,794,588
<b>\$400,000 - \$499,999</b>	<b>5</b>	<b>\$2,108,000</b>	25	\$11,083,300	19	\$8,601,100
<b>\$500,000 - \$749,999</b>	<b>5</b>	<b>\$2,917,000</b>	21	\$12,718,494	15	\$8,852,400
<b>\$750,000 - \$999,999</b>	<b>2</b>	<b>\$1,775,000</b>	12	\$10,435,000	6	\$4,977,500
<b>1,000,000 and Over</b>	<b>3</b>	<b>\$4,465,000</b>	4	\$5,395,000	1	\$1,040,000
<b>Totals</b>	<b>116</b>	<b>\$33,386,670</b>	<b>309</b>	<b>\$92,691,994</b>	<b>276</b>	<b>\$73,032,339</b>

<b>2017</b>	287	<b>2016</b>	303
<b>2017</b>	252,865	<b>2016</b>	\$256,701
<b>No. of Units Sold 2017</b>	<b>\$ Volume</b>	<b>No. of Units Sold 2016</b>	<b>\$ Volume</b>
5	\$153,100	9	\$240,150
7	\$351,000	5	\$243,000
9	\$601,447	8	\$583,900
16	\$1,476,300	10	\$870,350
9	\$1,004,900	19	\$2,095,690
19	\$2,462,201	27	\$3,506,494
30	\$4,486,915	28	\$4,150,100
18	\$3,053,300	29	\$4,955,900
27	\$5,148,400	21	\$3,967,350
28	\$6,282,620	38	\$8,469,200
40	\$10,981,650	31	\$8,516,600
46	\$15,759,145	41	\$14,094,057
9	\$3,924,450	15	\$6,750,121
15	\$8,674,850	12	\$7,209,700
7	\$5,762,000	3	\$2,720,000
2	\$2,450,000	7	\$9,407,920
<b>287</b>	<b>\$72,572,278</b>	<b>303</b>	<b>\$77,780,532</b>



May YTD	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
Residential Units sold	864	1049	1001	1074	1104	1011	918	1004	844	716	774
Average Selling Price	\$285,790	\$285,228	\$265,568	\$245,064	\$230,977	\$230,416	\$216,315	\$200,333	\$184,901	\$158,925	\$160,767
Median Selling Price	\$232,113	\$225,000	\$215,000	\$195,000	\$180,000	\$170,000	\$168,628	\$150,000	\$137,000	\$125,000	\$120,250

